Investment Advisor Representative (IAR)

Remote | Flexible Schedule

Company: Quants Compete

Location: Remote (Work from anywhere in the U.S.)

Compensation: Performance-Based (Ongoing Passive Income)

Company Description

Founded in 2020, Quants Compete [“Quants”, “Firm”] is an investment advisor that provides active portfolio management services and specialized investment advice to individual and institutional clients. Quants is dedicated to delivering tailored investment strategies, with a focus on stocks, bonds, options. The Firm also offers cash management services such as money market instruments.

About the Role

The Firm seeks a qualified ***Investment Advisor Representative (IAR)*** to bring in new clients and to help grow our Assets Under Management (AUM). This independent contractor role offers a source of long-term passive income. If selected for this role, you will be responsible for onboarding clients with our brokerage custodian, Interactive Brokers (IBKR). ***You’ll earn 0.10% (10 basis points) annually on the AUM you bring in for as long as those clients (and you) remain with the Firm*** (for clarity, see the Example provided below). This is a fully remote, flexible role, where you can work at your own pace. Whether you bring in $5M or $50M, your earning potential grows alongside your clients' assets.

Why Join Quants Compete?

✅ Earn Passive Income – Your commission scales as client assets grow, creating a long-term revenue stream.

✅ Flexible & Remote – Work on your own schedule, from anywhere in the U.S.

✅ Growth Potential – No cap on earnings. If your client base grows to $100M, you could be making six figures annually.

✅ Full Training & Support – We provide all the resources you need to onboard clients successfully.

Example of Earnings Potential (hypothetical)

Year 1: You bring-in $10M of AUM → You Earn ~$10,000

Year 2: If the Firm grows these clients' AUM to $12M → You Earn ~$12,000

Year 10: You continue to bring-in more clients. The Firm continues to grow 'your' clients' AUM to $100M → You earn ~$100K

Target Clients

We're looking to bring-in ***individuals and businesses*** with account sizes in excess of $500,000. Examples of clients the Firm seeks to bring-in include:

- Individuals with 401(k) accounts from previous employers
- Retirees holding excess cash in low-yield savings/checking accounts/CDs
- Businesses seeking flexible money market solutions
- Small business owners looking to set up SIMPLE/SEP IRA programs

Preferred Qualifications

– Financial Planning and Finance skills

– Investments and Investment Strategies skills

– Customer Service skills

– Strong analytical and problem-solving abilities

– Excellent communication and interpersonal skills

– Ability to work independently

– Experience in the financial industry is a plus

– Bachelor's degree in Finance, Economics, Business, or a related field

– **Must have completed, or is scheduled to take the Series 65 exam**

How to Apply

If you're ready to build a scalable, long-term income stream while helping clients make smart financial decisions, we'd love to hear from you!

📩 **Send a Message Matthew Jones to get started**:

https://www.linkedin.com/in/matthew-p-jones-ph-d-6a3b916a/